blackpoint Microsoft

Make the Most Out of Your Microsoft 365 Investment

At Blackpoint, one way we aim to serve our partners is by complementing their existing solutions. Knowing that the majority of our partners are Microsoft shops has led to a handful of Blackpoint solutions that support and streamline the Microsoft experience.

Cloud RESPONSE

The first of which is Cloud Response, which we launched June of 2022. We extended the power of our proprietary technology, enabling us to become **the first true, 24/7 MDR in the cloud**. With the cloud expanding malicious actors' possible attack surface, it's critical to extend your protection to all environments. Currently, Cloud Response supports Microsoft's 365 service including Azure Active Directory (AD), Exchange, and SharePoint.

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Vulnerability Management

A Blackpoint Response-exclusive, Vulnerability Management, has three limbs: Internal Scan, External Scan, and Cloud Scan. The first and last of these, Internal and Cloud, are in partnership with Microsoft.

Internal Scan

Internal Scan is part of Microsoft Defender for Endpoint's solution, helping you better understand the security of your organizations' Microsoft 365 presence. Directly within our portal, utilize Internal Scan's insight into vulnerabilities and configurations to gain an accurate look at your clients' Microsoft Secure Score.

Cloud Scan

Cloud Scan maps CIS Microsoft 365 Foundations Benchmarks in cloud environments. You can easily view how your security measures stack up to CIS Benchmarks directly in our portal.

LEARN MORE

Managed Defender for Endpoint

A fully managed version of Microsoft Defender for Endpoint is available through Blackpoint Response. Directly within our portal, you can easily control policies and apply them to multiple customers at once, saving time and effort. In addition, as part of Managed EDR, our 24/7 SOC manages your Microsoft Defender for Endpoint security alerts on your behalf! *Managed* Defender for Endpoint brings the benefits of antivirus, Endpoint Detection and Response, and Advanced Threat Protection to the Blackpoint ecosystem.

The use of both an EDR tool and a Managed EDR service provider is mission critical. EDRs are built with the signature-based detection engine of an antivirus (AV) and include machine learning (ML) to detect malware and malicious activity on endpoints. Meanwhile, the security experts behind Managed EDR offerings have increased visibility into tradecraft techniques within the first stages of a breach, before malware is in use.

Rather than solely relying on your preferred EDR for threat detection, it serves Blackpoint's MDR-powerhouse as additional coverage. Oftentimes, partners' EDRs will alert us on one specific incident, and our team will discover a litany of related incidents to address as well. For example, in "Blackpoint Cyber and SentinelOne Stop a Malicious C2 Server," Blackpoint's SOC was alerted to a threat by SentinelOne, and upon further investigation, discovered additional malicious activity.

While it's quite clear if you use Azure Active Directory (AD), Exchange, and SharePoint, it may be less clear if your Microsoft plan has Microsoft Defender for Endpoint. **For ease of understanding, Microsoft Defender for Endpoint is available through Microsoft 365 Business Premium and Microsoft 365 E3.**

BLACKPOINT RESPONSE

Elevate your security stack with the best in active response through one cost-effective package.

INCLUDES

MDR · Cloud RESPONSE · MANAGED Application Control · Managed Defender for Endpoint · Vulnerability Management

By including both Microsoft and Blackpoint Cyber in your security stack, you will benefit from what each vendor knows best. Microsoft knows better than anyone how to protect their arsenal of solutions. In the same vein, Blackpoint knows better than anyone how to protect businesses against malicious tradecraft in real time. These complementary solutions allow you to save money, streamline your stack, and increase your efficiency.

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